



## **B/E Aerospace Signs License Agreement for Global Roll-out of Co-eXprise Collaboration and Total Cost Management Sourcing Platform**

*Worldwide leading manufacturer of aircraft passenger cabin interior products and the world's leading distributor of aerospace fasteners and consumables selects CX4 Software as a Service (SaaS) solution following pilot success.*

Wexford, PA ([PRWEB](#)) September 14, 2010 -- Co-eXprise, Inc., the leading provider of collaboration and total cost management solutions, announced that it has signed a License Agreement with B/E Aerospace. Following a successful pilot, B/E Aerospace initiated a global roll-out of the SaaS solution, which addresses the complex sourcing requirements for Direct Material spend.

Founded in 1987, B/E Aerospace has grown to approximately \$2 billion in sales and is the world's leading provider of aircraft cabin interior products and solutions servicing the commercial, business jet, and military markets, and the leading distributor of aerospace fasteners and consumables. "Co-eXprise proved to be right solution for us to further drive process standardization and sourcing automation," said Brian Ammon of Corporate Sourcing. "The flexibility of the tool allowed us to further configure our strategic sourcing process integrating various data elements from engineering drawings/models, cost templates, and supplier capabilities."

"B/E Aerospace was looking for a solution to further enhance process standardization and efficiencies across an increasingly global supply base, accelerating speed-to-market in New Product Introduction for top-line growth, and identifying and implementing cost-out opportunities through rigorous analysis of total cost," commented William Blair, Founder and Chief Executive Officer of Co-eXprise. "We are excited about moving forward with B/E Aerospace to drive continuous process improvement as we roll-out the CX4 solution enterprise-wide."

### About Co-eXprise, Inc.

Co-eXprise, the market leader in enterprise-class collaboration and total cost management solutions, enables companies to effectively manage sourcing activities for direct material and complex indirect spend categories. Deploying Co-eXprise solutions has dramatically improved global sourcing performance at Fortune 1000 companies in manufacturing, aerospace and defense, medical equipment, and consumer products. Contact Co-eXprise at 724-933-1180 or <http://www.co-exprise.com> for more information.

### About B/E Aerospace

B/E Aerospace is the worldwide leading manufacturer of aircraft passenger cabin interior products for the commercial and business jet aircraft markets. B/E Aerospace is also the leading global distributor of aerospace fasteners and consumables. B/E Aerospace has leading worldwide market shares in all of its major product lines and serves virtually all of the world's airlines, aircraft manufacturers and leasing companies through its direct global sales and customer support organizations. For more information, visit the B/E Aerospace website at [www.beaerospace.com](http://www.beaerospace.com).

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